



BROWNREALTY®
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Our Success 2011

ABOUT BROWN REALTY ADVISORS

One of the largest and oldest privately-held multifamily firms in the southeast. Since 1975, Brown Realty Advisors has closed over \$5 billion in acquisitions and dispositions, has an average of 25 years of experience per broker; 180 years of combined experience, and an average of \$167 million per year in sales transactions.

Nearly 50% of our transactions have consisted of repeat business - as a result, we have a long history of establishing trust and credibility which lends itself to creating long-term relationships, a fundamental aspect of our approach to doing business with our clients.

Brown Realty Advisors has relationships with active buyers and sellers of all sizes, from private owners in local markets to institutional investors with multi-market portfolios - we provide consistent investment solutions and seamless execution.

We exist to help our clients achieve maximum value in the sale and purchase of their assets - whether your decision is to act today, tomorrow or six months from now, we are primed to assist you.

Our firm offers a personal, hands-on, client-driven approach to produce tailored solutions that reflect our deep understanding of the needs of each investor type.

From strategic planning and market updates to asset acquisition/disposition, we are fully capable to meet your objectives - and when the time is right to sell, we will deliver the highest price in the shortest time frame to the most qualified investor with the least amount of risk and stress to your firm.

“We bring our regional expertise and national capabilities to create and execute the most effective marketing strategy for each property type. Our perspective of market trends results in a sharp, focused assessment of opportunities.”

THE FIRM'S HISTORY

With more than 180 years of combined professional experience selling multifamily investment properties throughout Southeast, Brown Realty Advisors has earned the reputation of being one of the most successful, privately-held commercial real estate brokerage firms in the Southeast.

Since its beginning more than 30 years ago, Brown Realty Advisors has assembled one of the most experienced team of multifamily advisors in the Southeast. The firm's experience extends beyond the region's larger markets and into secondary and tertiary cities located throughout Georgia, the Carolinas, Florida, Tennessee, Alabama, Mississippi, and Virginia. Additionally, we have a knowledgeable and multi-skilled support staff to assist our brokers and clients with their investment.

No matter where an asset is located, Brown Realty Advisors reaches the local market - analyzing the competitive properties, targeting active investors, and gaining the hands-on understanding needed to knowledgeably market a property and maximize its value.

www.brownrealtyadvisors.com



Cherry Tree Hill, Macon, GA
152 Units, built in 1983
\$2,850,000
\$18,750 per unit



Chimney Trace, Stone Mtn, GA
144 Units, built in 1984
\$3,600,000
\$25,000 per unit



Governors Place, Augusta, GA
190 Units, built in 1971
\$5,420,000
\$28,526 per unit



Towering Pines, Lithonia, GA
216 Units, built in 1972



Grandeagle, Greenville, SC
152 Units, built in 1967/1977
\$1,480,000
\$9,737 per unit



Stanford Oaks, Atlanta, GA
202 Units, built in 1968
\$4,600,000
\$22,772 per unit



Madison on the Green, Augusta, GA
276 Units, built in 1972
\$6,600,000
\$23,913 per unit



LaVista Crossing, Tucker, GA
240 Units, built in 1968
\$10,775,000
\$44,896 per unit



Creekstone, Athens, GA
72 Units, built in 2000
\$2,178,000
\$30,250 per unit



Pinnacle Place, Augusta, GA
120 Units, built in 1987
\$4,382,000
\$36,521 per unit



Greenhouse, Roswell, GA
236 Units, built in 1985
\$11,600,000
\$49,153 per unit



Mitchells Park Apartments, Smyrna, GA
122 Units, built in 1966
\$3,500,000
\$28,689 per unit



Oaks at Stonecrest, Lithonia, GA
280 Units, built in 1971
\$5,400,000
\$19,286 per unit



Garrison Lakes, Marietta, GA
222 Units, built in 1985
\$8,325,000
\$37,500 per unit



Pleasant Park, Atlanta, GA
32 Units, built in 1960
\$160,000
\$5,000 per unit

Sold Properties